

RAPID

TRADE MARK



TYPEWRITERS

RAPID TYPEWRITER CO.

GRAND RAPIDS, MICH. U.S.A. Jan. 29-12

PLEASE GIVE THE NUMBER AND INITIALS IN YOUR REPLY

924- HAE.

Mr. N. R. Moomaw,
Rocky Point, Va.

Dear Sir:

We acknowledge receipt of your favor of the 23rd and are pleased to advise you that we can furnish the Rapid Typewriters to you upon the following basis:

We would be pleased to have you take up the sale of the typeriter for your own account and in case you can do so, we will name you a special price of \$50.00 per machine for the machine delivered f.o.b. cars Grand Rapids, this price to be a net cash price for the bare machine without cover or supplies of any sort except the usual cleaning outfit and instruction book.

Our terms are net cash either with the order or in exchange for delivery of the shipments.

Should you prefer to sell the machines for our account all that we will require of you will be to get our regular order blank signed by a prospective customer giving us an opportunity to place a machine with him for examination with the understanding that if the machine is what we claim it to be, and satisfactory, he is to pay for it in accordance with the terms arranged in the order and if it is not as represented and in every way entirely satisfactory, he is under no obligations to us beyond returning the machine to us. Just as soon as one of these orders is received we will follow it up as actively as possible and close the deal, if possible, and if we are successful in securing the confirmation of the order, we will pay you a commission of \$10.00 when we have received one-half of our pay for the machine.

If you accept this proposition and send us any orders be sure and send us business references for each party sending in an order and also give us all the information you can in regard to these parties.

Hoping that one of these propositions will meet with your approval and that we may have your acceptance of the same by return mail, we are,

Very truly yours,

HLG

RAPID TYPEWRITER COMPANY.